



CURRICULUM VITAE

BIJAOU Ilan

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Date of Birth 19.7.1950, Tunis
Marital Status Married, three children
Nationalities Israeli, French
Languages French (fluent), Hebrew(fluent), English(fluent), Spanish(basic)
Teaching years 1988-2022, 34 years

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Website: www.ibii.co.il

EDUCATION

1983-1988 *PhD. Thesis, Sorbonne Pantheon, Paris II: The Israeli R&D Policy and the Industrial Export. Passed with distinction Excellent*
1975-1977 DEA (equivalent to MA): Economie du Marché et de Commerce International, Sorbonne Panthéon, Paris II
1973-1975 Business Administration Diploma in Tourism Industry, Haifa University
1971-1973 B.A. Economic and Statistics, Tel Aviv University.
1995 Transitioning Economies. Comparative Models. Salzburg Seminar
1992 “Entrepreneurship Alive”: Alive and well in the US. Sponsored by the US Information Agency, Multiregional Group project.

ACADEMIC COURSES

2023
Qualitative research methods
Ethics in Qualitative research methods
Paris School of Business, France
And Galilee International Management Institute, Israel

1995- 2018
Bar Ilan University

- Marketing Principles

- International Business
- International Marketing
- Innovation Strategy
- Marketing Strategy
- Integrated Marketing Communication

2006-2013

Ashkelon Academic College

- Marketing Principles
- Innovation Strategy
- International Business

1988-1999

Academic College of Management (B.A.)

- International Marketing
- International Business
- Innovation Strategy
- Marketing High Tech Products
- The European Union

1995-1999

Tel Aviv University, Business Management, MA Program

- Innovation Strategy
- International Business

2003

Outreach MBA program of Maastricht School of Management. Kigali Rwanda in cooperation with RIAM, Innovation Policy (2003)

2002

Kozminski University (LKAEM), Warsaw, Poland, Innovation Strategy, M.A.

2000

Moscow State Academy on International Engineering and Computer Sciences, International Business.

1997-1998

University of World Economy and Diplomacy, Tashkent

- Marketing Principles, M.A.
- Marketing Strategy, M.A.

1998

Tel Aviv University, French Department, BA

- International Business

Netanya Academic College, BA

- International Business

1995

Manchester-Bendor MBA International Financing Program,
- International Business

2003

Outreach MBA program of Maastricht School of Management. Kigali Rwanda in cooperation with RIAM, Innovation Policy (2003)

2002

Kozminski University (LKAEM), Warsaw, Poland, Innovation Strategy, M.A.

2000

Moscow State Academy on International Engineering and Computer Sciences, International Business.

PROFESSIONAL COURSES

Galilee International Management Institute (GIMI)

- Project Management
- Monitoring
- Entrepreneurship
- Innovation strategy
- Marketing strategy
- Strategic Planning
- Models of economic development
- The incubator and the open incubator
- Public private partnership

BOOKS

Bijaoui I. (2023). Innovation Policy for Developing Countries. Society for Science and Education (United Kingdom). Services for Science and Education Stockport, Cheshire, SK4 2BT United Kingdom. <https://scholarpublishing.org/sse/eb343>

Bijaoui I. (2022). Reverse Reliance and Inclusive Development in South Saharan Africa (SSA). Society for Science and Education (United Kingdom). Services for Science and Education Stockport, Cheshire, SK4 2BT United Kingdom. <https://scholarpublishing.org/sse/eb293>

Bijaoui I. (2021). PPP Models Boosting Economic Development in SSA Nations. Society for Science and Education (United Kingdom). Services for Science and Education Stockport, Cheshire, SK4 2BT United Kingdom. <https://scholarpublishing.org/sse/eb184/>

Bijaoui I (2021). Education of Youth in Sub-Saharan Nations Challenges and Opportunities. Society for Science and Education (United Kingdom). Services for Science and Education Stockport, Cheshire, SK4 2BT United Kingdom. <https://scholarpublishing.org/sse/eb133/>

Bijaoui I. (2020). *Jobs and Entrepreneurship for Youths in Sub-Saharan Africa Nations ISPALE- GIMI - KIBALI model, DRC*. American Journal of Innovative Research & Applied Sciences. Forthcoming.

Bijaoui I. (2019). *Foreign Innovators*. American Journal of Innovative Research & Applied Sciences. September 2019, ISSN 2429-5396
http://american-jiras.com/Bijaoui_Book.html

Bijaoui I.(2019). *Innovating for the Bottom of the Pyramid*. The International Institute for Science, Technology and Education (IISTE) Scholar Publishing

Bijaoui I. (2017). *Multinational Interest & Development in Africa Establishing a People's Economy*. Palgrave MacMillan USA,
<http://www.springer.com/la/book/9783319489131>

Bijaoui I.(2016) *SMEs in an Era of Globalization*. Pivot book, Palgrave MacMillan USA, Forthcoming October 2016, <http://www.palgrave.com/de/book/9781137575708>

Bijaoui I. (2015) *The Open Incubator Model, generator of viral economic development in the periphery*. Pivot book, Palgrave USA.
<http://www.palgrave.com/us/book/9781137492395>

Bijaoui I. (2014) *The economic reconciliation process: Middle Eastern Populations in Conflict*. Pivot book, Palgrave USA,
<http://www.palgrave.com/us/book/9781137346032>

Bijaoui I. (2013) *International business and marketing, innovation and regional development*. Bikurim Editions

Bijaoui I. (2012) *Marketing Management, Innovation and Entrepreneurship*. Tsameret edition (Hebrew)

2010

Le capital humain et l'innovation au service de l'entreprenariat et du développement économique. Book. Published in French by the Center of Cooperation (MASHAV) the Israeli Ministry of Foreign Affairs and the Center of International Cooperation for Agricultural Development (CINADCO), the Ministry of Agriculture and Rural Development

2008

Value Chain & Innovation in the Global Food System. Book Editor Agribusiness Forum 2007 Proceeding FAO, EMRC

2004

Marketing and Entrepreneurship for Former Republic of USSR.
Published in Russian by the Center of Cooperation (MASHAV) the Israeli Ministry of Foreign Affairs and the Center of International Cooperation for Agricultural Development (CINADCO), the Ministry of Agriculture and Rural Development

From Olive Sector, will Bloom our Salvation? in Raday F. Shani Y.
Separation Issue – Multi Disciplinary Analysis. Concord Research Center
(In Hebrew)

2003

Marketing and Entrepreneurship for English Speaking Developing Countries. Book. Published in English by the Center of Cooperation (MASHAV) the Israeli Ministry of Foreign Affairs and the Center of International Cooperation for Agricultural Development (CINADCO), the Ministry of Agriculture and Rural Development

2002

Marketing and Entrepreneurship for French Speaking African Countries. Book. Published in French by the Center of Cooperation (MASHAV) the Israeli Ministry of Foreign Affairs and the Center of International Cooperation for Agricultural Development (CINADCO), the Ministry of Agriculture and Rural Development

REFEERED PUBLICATIONS

Bijaoui I and Degba S. (2020). Education Open incubator Supporting Informal Entrepreneurs Generated by ISPALE ecosystem.
American Journal of Innovative Research & Applied Sciences | Volume 11 | Issus: 3 |2020|.
<http://www.american-jiras.com/Bijaoui-Ref.1-ajira080920.pdf>

Bijaoui I. (2019). SMEs and Globalization Ch 4 in Vrontis, D., Weber, Y., Tsoukatos, E., Shams, S. M. R., & Bijaoui, S. (2019). *Cross-Disciplinary Management Perspectives: Applications, Challenges and Opportunities, Bingley-UK.*

(The Cross-disciplinary perspectives of Management Ambidexterity: Challenges and Opportunities). Emerald Group Publishing Ltd.

Bijaoui I. (2019). Inclusive innovation Democratization of innovation in Less Developed countries (LDCs). *International Journal of Scientific and Technological Research* www.iiste.org ISSN 2422-8702 (Online), DOI: 10.7176/JSTR/5-6-11 Vol.5, No.6, 2019

<https://www.iiste.org/Journals/index.php/JSTR/article/viewFile/48342/49943>

Bijaoui I. (2019). The Education and Training Open Incubators (ETOs) Anchored Cluster the Case of ISPALE, DRC. *American International Journal of Business Management (AIJBM)*, 2(4) , p 105-119.

<https://www.aijbm.com/wp-content/uploads/2019/04/O24105119.pdf>

Bijaoui I.(2019) . Inclusive Innovation Impact on Inequality Gap. *American Journal of Innovative Research & Applied Sciences*, 8 (2) p 53-62

<http://american-jiras.com/Bijaoui-ManuscriptRef.1-ajira230119.pdf>

Bijaoui I.(2019) Foreign Innovators Generators of Open Innovation. *American Journal of Innovative Research & Applied Sciences*, 7(1) p 1-11.

Bijaoui I. (2018). MNCs as Industrial and People's Economy Generators in Sub-Saharan Africa (SSA) *International Review of Management and Business Research (IRMBR)*, 7(4) Part 1, December 2018, p 827-837

www.irmbjournal.com/papers/1544517923.pdf

Bijaoui I. and Regev D. (2016)" Entrepreneurship and "Clusterization Process" in the Tourism and Agriculture Sector. *Advances in Economics and Business* 4(11): 561-569, 2016

Bijaoui, I.(2015) Open Incubators And Clusters In South Sudan: A Move To Achieve Economic Peace. *African Journal of Business Management*. Vol.9(20), pp. 725 - 733 , October 2015.

<http://www.academicjournals.org/journal/AJBM/article-abstract/DCBA63355768>

Bijaoui I. and Regev D., (2015),"Entrepreneurship and viral development in rural Western Negev in Israel, *Journal of Research in Marketing and Entrepreneurship*, Vol. 17 Iss 1 pp. 54 – 66 Permanent link to this document:

<http://dx.doi.org/10.1108/JRME-09-2014-0023>

Bijaoui I. and Regev D. (2015) The open incubator as a model generating regional development: A case study of entrepreneurs in the Western Negev. *The Geography Network*, 8(1), p 1-14

Bijaoui I. and Regev D. (2014) Viral entrepreneurship toward a clusterization process in tourism and agriculture in a rural environment: The case of the Western

Negev". *Journal of Economics and International Business Research (JEIBR)*.

Forthcoming

Bijaoui I., Dayanzada . and Vdee H.(2013). Behavior of Consumers of Healthy and Healthier Food in Israel. *The Journal of American Academy of Business, Cambridge*. Vol. 1, Number 2 Summer 2013

Bijaoui I (2012). From Necessity to Business Entrepreneurship: The Case of the Songhai Center, Porto Novo, Benin. *African Journal of Business Management*. Vol. 6(18), pp. 5872-5878

Bijaoui I. Tabachnik I.(2012) Impact of External Knowledge in the Product Life Cycle of Electronic Devices. *The Journal of American Academy of Business, Cambridge*, September 2012 p 217-223.

Bijaoui I., Tarba Y.S.(2012) Sub Saharan African (ASS) countries towards economic development: The snowball model *African Journal of Business Management.*, Vol. 6(32), 15 July, 2012 pp. 9161-9174, 15

Ilan Bijaoui, Suhail Sultan, Shlomo Yedidia Tarba (2011), "The progressive model, an economic reconciliation process for regions in conflict", *Cross Cultural Management: An International Journal*, 18(3), pp.293 – 312

Bijaoui I., Sultan S.; Tarba Y.S.(2010). Model of Development for Regions Towards a Post Conflict Period. The case of the Dead Sea and the Jordan Valley, *The Business Review, Cambridge* Vol.16, December 2010 p 156-163

Bijaoui.I., Sultan S.(2008), " The Progressive Model, an Economic Reconciliation Process for Regions in Conflict " *The Economic Quarterly (הרבעון לכלכלה)* ,(2) 55 165-143

Bijaoui.I.(2008) , The Open Incubator- The Case of Côte d'Ivoire *West Africa Review* ISSN: 1525-4488 Issue 12 & 13 (2008)

Bijaoui.I., Sultan S.,(2007). "The Hybrid Cluster Free Economic Zone Model. A Model for Regions in Conflict. The Case of Dead Sea and Jordan Valley" *The Economic Quarterly (הרבעון לכלכלה)* 53.04/ 54.01 December 2006- March 2007

Bijaoui.I., Need Life Cycle, Anew Competitive Advantage Approach: Opportunities for Technological and Marketing Minded Entrepreneurs" *Transformations 2006-2007 Special Issue* Center for Impact Assessment Studies and Forecasting Kozminski University Warsaw

2002

Bijaoui.I., “Development Period Identification Model and Competitive Advantage”,
Journal of Global Business, Spring 2002

1985

Hirsch Z., Bijaoui I. “ R&D Intensity and Export Performance: A Micro View”,
Welwirtschaftliches Archiv, Review of World Economics,
Band 121 Helft 2, 1985

1982

Kamin. , Horesh R., Bijaoui I. Some Determinants of Cost Contributions in the
Process of Technological Innovation, *R&D Policy* , II, 1982

PROFESSIONAL EXPERIENCE

1995- today

Manager, International Business and Innovation Institute

1990-2015

Expert consultant to the Israeli Ministry of Foreign Affairs, MASHAV
(Center for International Cooperation): Entrepreneurship, Innovation
and the Ministry of Agriculture, CINADCO

Director, International Business & Innovation Institute

2004-2014

MAOF (Support center for entrepreneurs Ashdod,
Consultant

2008-2015

Galilee College, lecturer and consultant

2004-2009

Partner and exclusive representative of Plum Consulting Services, Beijing China

Exclusive representative in Israel of Maastricht School of Management
The Netherlands

Consultant to the African Association of Development Financial
Institutions (AADFI)

1999-2002

Academic Manager, Lahav, Tel Aviv University Building Business
Bridges Program, Training program on entrepreneurship and
international business focused on Jewish Arab cooperation

The Center for Jewish Arab Economic Development , The New Israeli

Fund and, The European Union and Wye Plantation Fund

1999-2002

Fluid Ice System LTD, Maayan Technological Incubator, Business Development & Marketing manager

1994-2000

Consultant to the Ministry of Trade & Industry, International Marketing Fund, International marketing audit of start ups, small & medium firms International Business & Innovation

1990- 1996

Hamania, Technological Incubator, Co Initiator and member of the Board of Director and of the Consulting Board

1990 - 1994

International Business Department, The College of Management, School of Business Administration , Head

1995

Middle East Business, Multimedia Periodical, Director

1990 - 1994

International Business Department, The College of Management, School of Business Administration , Head

1990-1993

Israel Aircraft Industries, Civilian Diversification Division, Consultant

1988-1991

Ministry of Trade & Industry, The Chief Scientist Office, Marketing Consultant.

1988-1991

Martop, Strategy and Marketing, Manager

1986-1988

Benaya Technologies, Economic Department, Head

1977-1988

Interdisciplinary Center for Technological Analysis Forecasting, Senior Researcher.

1984-1987

Teldan Information Services, Senior Researcher

1975-1977

Bank Hapoalim, Foreign Exchange Department

PROFESSIONAL ACTIVITIES

2022

Séminaire en Gestion de projets durables par la réflexion innovatrice et entrepreneuriale 13 - 15 septembre 2022. Pour les sous traitants de la mine d'or de Kibali, République Démocratique du Congo (RDC).

2021

Public Private Partnership and Project Management. Medical school, Lubumbashi University, DRC

2019

Marketing, Modèles de développement économique. Création Entrepreneuriat, Gestion de projet. Sciences de la Logistique et d'Entrepreneuriat (ISPALE), Tadu, Haut Uélé, RDC

2018

Entrepreneurship and Project Management courses. Sciences de la Logistique et d'Entrepreneuriat (ISPALE) at Tadu, in the province of the Haut Uele, Democratic Republic of Congo (DRC) 11.11-18.11. 2018

2016

Economic Policy and Public Administration Policy. Capacity building program, World Bank, Galilee Management International Institute June 12nd – June 17th, 2015 Juba, South Sudan

2015

Economic and academic cooperation with Burkina Faso – Aube Nouvelle University 31.6- 6.8. 2015

Economic Policy and Public Administration Policy. Capacity building program, World Bank, Galilee Management International Institute March 2nd – March 7th, 2015 Juba, South Sudan

2014

Strategic planning and human resources development. Capacity building program, World Bank, Galilee Management International Institute June 30 - July 4, 2014 Juba, South Sudan

2013

Open Incubator a model for economic development based on local entrepreneurship in the Western Negev. Ministry of Economy, Small and Medium Enterprises Agency (in Hebrew)

2012

Crisis Management. *Management in the phase of economic renewal*, Abijan, February 20th – March 2nd, 2012. CGECI Abidjan, the Center of Cooperation (MASHAV) the Israeli Ministry of Foreign Affairs and The Golda Meir Mount Carmel International Training Center (MCTC)

2011

Creation of the Polytechnic Academic Center (CEIPO) in Obala, Cameroun. In cooperation with Cameroun Engineering and Dschang university, FASA Faculty of Agriculture, Academic Manager

Improvement of the cattle of SOGEDEL ranch, North Cameroon for FADIL group

2010

On the spot workshop on "Human Capital and Innovation for Entrepreneurship and Economic Development" Songhai September 7th –October 6th 2010 **Porto Novo, Benin** . The Center of Cooperation (MASHAV) the Israeli Ministry of Foreign Affairs and The Golda Meir Mount Carmel International Training Center (MCTC)

2009

6th Economic Mission Africa Israel EMRC 11-15 October, 2009 Conference on Innovation policy in Africa – how to promote the spirit of int'l entrepreneurship

Organisation & development of agribusiness in cooperatives. Workshop in cooperation between ECOPA & the Center of Cooperation (MASHAV) the Israeli Ministry of Foreign Affairs and the Center of International Cooperation for Agricultural Development (CINADCO), the Ministry of Agriculture and Rural Development **Abidjan Cote d'Ivoire** 27.7-5.8.2009

On the spot workshop on Entrepreneurship for Small and Medium Business (SME). Agricultural Development Bank of Nepal, The Golda Meir Mount Carmel International Training Center (MCTC) **Katmandou Nepal** 10-20 August 2009

2008

Improvement of the breeding process of cows in **North Cameroon**, project in cooperation with FADIL Group

“4th Senior Management Economic Mission Africa-Israel Tel Aviv 19-23 October 2008 “ EMRC. Conference on ”Innovation Policy in Africa-How to promote the spirit of International Entrepreneurship”

“The Agro-Food Industry as Engine for Growth and Wealth in Africa” Agri Business Forum , FAO EMRC, **Roma, Italy** 18-20 June 2008–11–17
Workshop: Innovation Strategy and Regional Innovation Systems

2007

“Innovation Strategy Making Finance Work in Africa” Unlocking Africa’s Investment Potential EMRC, 5-7 December **Lisbon, Portugal**

"Innovation policy in Africa – how to promote the spirit of international Entrepreneurship" EMRC Africa-Israel 2007 Senior Management Economic Mission October 28th-November 1st 2007

"Entrepreneurship and Innovation and Agribusiness - Innovation Policy for Nigeria" Two days seminar Raw Materials Research and Development Council **Abuja Nigeria** .August 27th-28th , 2007

Workshop: "From economy of subsistence to policy sustained by innovative entrepreneurship in agriculture and food. Why an innovation policy in Africa and how: the cluster model; entrepreneurial staff, the innovation process and case studies. Value Chain & Innovation in the Global Food System EMRC 3rd to 5th June 2007 **Rome, Italy**

2006

“Training of trainers supporting very young entrepreneurs” **Lomé, Togo**.
October 2006. A cooperation between the Secretary of Youth in Togo and MASHAV Israeli Foreign Office, Golda Meir Mount Carmel International Training Center in Israel

Organization and Development of Micro enterprises and cooperatives (in French) Mashav (Israeli Ministry of Foreign Affairs), Cinadco (Israeli Ministry of Agriculture) in cooperation with the NGO SAAPROC March 13024, 2006, **Abidjan Ivory Coast**

2005

Agribusiness projects and Entrepreneurship 18.7 –29.7. 2005
Dr. Ilan Bijaoui David Regev MASHAV-CINADCO-CAEC **Makerere University, Uganda**.

2004

International Marketing in Agribusiness two courses in a cooperation agreement between China and the Israeli Government in **Qindao (Shandong Province) and in Fuzhou (Fujian Province) Planning Commission in China** and CINADCO , Israeli Ministry of Agriculture and MASHAV Israeli Minister of Foreign Affairs, August 2004

2003

Planning, Implementation & Marketing of Agricultural Projects, Workshop August 2003, *Hunan Changsha, Hainan Haikou, China* . Planning Commission in China and CINADCO , Israeli Ministry of Agriculture and MASHAV Israeli Minister of Foreign Affairs

2002

Workshop ACP-UE/ADDFI “Renforcer la Performance des Entreprises par le Diagnostic et l’Organisation pour la Competitivité FAGACE *Cotonou Benin*, 25.2-07.3

2001

Audit on “Promotion of SME’s in Fruits and Vegetable processing, textiles and wood sectors” for the Minister of Industry and SME’s Ivory Coast, . MASHAV Israeli Foreign Office and Golda Meir Mount Carmel International Training Center, *Abidjan Ivory Coast*.

2000

“Creating and Promoting Small firms” Seminar. Cooperation between Mashav, Israeli Foreign Office and Winrock International, *Abidjan Ivory Coast* . 5-16 June 2000

“Diagnostic and Restructure of Business Companies”, African Association of Development Financial Institutions (AADFI), Seminar 17.4-23.4, *Tunis, Tunisia*.

1999-2001

Building Business Bridges (BBB) program, Academic Coordinator Lahav, Tel Aviv University. Training program for Arab & Jews on International Business & the Middle East. Partners: Marks & Spencer, New Israeli Fund, Center for Jewish-Arab Economic Cooperation.

1994 –2001

International Marketing Analysis of Israeli companies for the Ministry of Trade and Industry

1999

“Promoting Innovative projects”, seminar for researchers in technological institutes supported by USAID and MASHAV (Israeli Foreign Office) in *Almaty (Kazakstan) and Bishkek (Kyrgystan)* February-March 1999

1998

“Seminaire de Formation en Management de PME”, (Management Training Seminar for SME’s), Abijan , Ivory Coast , September 20-30 , 1998. In cooperation with The Israeli Foreign Office, MASHAV, the Center for International Cooperation , The Golda Meir

Mount Carmel International Training Centre and Ministry for Industrial Development of SME's and the Fund for the Development of Professions Training in *Ivory Coast, Abidjan*.

Course in "Marketing Part II", The International MBA Program, University of World Economy and Diplomacy, *Tashkent, Uzbekistan* February 1998

1997

Business Management Seminar, Kibbutz Gaash Sectors Managers "Planificacion, Direccion y Mercado de Centros Comerciales", Training Program for Businessmen from Cuba

Course in "Marketing", Part I, The International MBA Program, University of World Economy and Diplomacy, *Tashkent, Uzbekistan* September

"Curso de Direccion Industrial". Training Program in Spanish for Managers in the Basic Industry, Cuba, July 1997
Analysis and Audit of International Marketing Planning of Small and Medium Israeli Companies for the Israeli Ministry of Trade and Industry from 1993

1995

DECIDE II : European Union Project for the Promotion of Civilian Applications of Defense Technologies in Cooperation with LANCASHIRE ENTERPRISE in an INTERPRISE Programme. The Institute was in Charge of the Israeli Delegation: ROCKONET VIGILANT GAMATRONIC TELKOOR AREL TELDAN

1994

EUROPEAN INTERNATIONAL INVESTMENT PARTNER PROGRAMME(ECIP). Matching between 60 Biotechnological Israeli Companies and Around 40 European Companies in Cooperation with Israeli Association of Biotechnology

EUROLEADERS: Training and Promotion of Innovative European Entrepreneurs in Cooperation with EUROPEAN BUSINESS AND INNOVATION NETWORK

Technological Potential Cooperation between European and *Israeli Research Centers and Firms in the Fourth R&D Framework* Programme 1994-1998, the Case of Materials, Ministry of Science and Arts, December 1994

International Markets, Future Trends for 2000, The Planning Department, The Ministry of Trade and Industry.

1992-3

In Economic Trends for 2020 , The Israeli Innovative Industry for 2020

Technion, Regional Planning Center, September 1993
EUROPEAN INTERNATIONAL INVESTMENT PARTNER
PROGRAMME(ECIP) Matching between Telecommunication and
Information Technology Israeli and European Companies
Potential Innovative Projects of New Immigrants from CIS in
Medical and Para Medical Fields.Ministry of Science
and Technology, April 1993

1992

Creation of the Technological Incubator, Hamania in Netanya Israel

1991

Civilian Diversification of Israel Aircraft Industries(IAI).
Report to the Commission for Civilian Diversification, IAI June 1991

1988-1991

Potential Influence of the Single European Market on
Tadiran Activities, 1989

1987

Cooperation between Industry and Universities, and Research Centers in
Israel. Interdisciplinary Center for Technological Analysis and
Forecasting (ICTAF), Tel Aviv University

1986

The Technological Potential of Raphael and the Potential Civilian
Applications. ICTAF Tel Aviv University

1985

Marketing Policy of R&D Industrial Firms in Israel . ICTAF, Ministry of
Trade and Industry , The Chief Scientist Office.

1983-4

Exports of Israeli Firms, 1981-1990, ICTAF, Ministry of
Trade and Industry , The Chief Scientist Office.
Small and Medium R&D Firms in Israel, ICTAF, Ministry of
Trade and Industry , The Chief Scientist Office.

.

1982-3

R&D Policy and the Small R&D Firms, R&D Policy of Canada, USA,
UK, Holland, Japan and the Case of Israel. ICTAF, Ministry of
Trade and Industry , The Chief Scientist Office.

1979-1982

Bottlenecks and Costs in the Innovation Process, ICTAF, Ministry of

Trade and Industry, The Chief Scientist Office.

1978

Influence of the Entry of Greece, Spain and Portugal to the EEC on the Israel Trade with EEC, Ministry of Trade and Industry

PRESENTATIONS IN CONFERENCES

2017

Bijaoui I. " Generators of Peoples Economy in Sub Saharan (SSA) Countries." ICEIRD Conference 31st -1st September, 2017, Thessaloniki, Greece.

2016

Bijaoui I. "SMEs and Globalisation". 9th Annual Conference of the EuroMed Academy of Business, Innovation, Entrepreneurship and Digital Ecosystems. Euromed Press, University of Warsaw, Poland, September 14-16, 2016

2015

Bijaoui, I. "Epidemic Economic Development In Agriculture: Songhai Case. 8th Annual Conference of the EuroMed Academy of Business. 16-18 September 2015 – University of Verona, Italy

Bijaoui, I. " Open Incubators And Clusters In South Sudan: A Move To Achieve Economic Peace". 8th Annual Conference of the EuroMed Academy of Business. 16-18 September 2015 – University of Verona, Italy

2013

Are consumers of healthy food ecology minded as consumers of healthier food in Israel? *6th Conference of EUROMED 23-24 September 2013 Estoril, Lisbon, Portugal*

Entrepreneurship and "clusterization process" in the tourism and agriculture sector *6th Conference of EUROMED 23-24 September 2013 Estoril, Lisbon, Portugal*

Small-Enterprise Networking In Netivot And The Proximate Region: Implementation Of The Hybrid Open Incubator-Tipping Point Model In The Jewelry Sector *5th EUROMED Conference of the EUROMED Academy of Business*

Economic Development In The Rural Region Of The Western Negev. The Cluster Anchored Networked Value Chain Model . The Case Of The Tourism Sector." *5TH EUROMED Conference of the EUROMED Academy of Business*

2012

From Necessity to Business Entrepreneurship: The Case of the Songhai Center, Porto Novo, Benin. *African entrepreneurs: past and present*. The Tamar Golan African center 20-21 May, 2012, Tel Aviv University, Ben Gourion University.

2011

4th Annual Conference of EMAB Elounda, CRETE 2011

Paper 1: From Necessity to Business Entrepreneurship: The Case of the Songhai Center, Porto Novo, Benin

Paper 2: Sub Saharan African (ASS) Countries towards Economic Development: The Process Model

2009

The EuroMed Academy of Business, 2nd Annual EuroMed Conference
October 26-28, 2009 University of Salerno, Salerno, Italy

Paper 1 The Open Innovation Strategy In the Market Life Cycle

Paper 2: A Model of Development for Regions Toward a Post Conflict Period.
The Case of the Dead Sea and the Jordan Valley

Paper 3: The Progressive Model, an Economic Reconciliation Process for
Regions in Conflict. The Case of Olive Oil

2005

The Hybrid Industrial District – Cluster, A Model for Regions in a Post
Conflict Period” Partners’ Conference 2005, Maastricht School of Management.
July 5th-8th, 2005

2004

Industrial Development Model for a Region in a Post Conflict Period –
The Case of the Olive Sector in Israel and Palestine”. International Business
Development Association (IMDA) Annual Conference 14-18. 7. 2004

2003

“Innovation Strategy and the Creation of International Competitive
Advantage”. Competitive paper EIBA conference, Copenhagen
11-13.Dec. 2003

“The Open Multi Axes Synergic Incubator Model. The Case of Ivory
Coast” EIBA International Conference 11-13 December 2003

1998

Competitive Advantage of Related Israeli Agricultural Sectors.Catalyzing
Israel-Arab Cooperation in the Middle East. 24 th *Annual European
International Business Academy*, Jerusalem 13-15 December 1998

1997

“Need Life Cycle, a New Competitive Advantage Approach, Empirical

Implementation on the Israeli Support Industry to Agriculture, College of Management , Tel Aviv, *23 rd Annual European International Business Academy*, Stuttgart 14-16 December 1997

1996

“Need Life Cycle, a New Competitive Advantage Approach”,
European International Business Academy, Annual Conference,
Innovation and International Business 14-17 December 1996

Need & Product Life Cycle, Convergence Process to Competitive Advantage
Opportunities for New Comers, Small and Medium Sized Enterprises in a
Learning Society 20.6-21.6 1996, *Economic Development Unit and
Innovation Center University of North London*

1991

Conversion Through Cooperation- A firm Level for Conversion .
*International Society for Product Innovation Management .
7 th Conference on Innovation Strategies*