

## ד"ר ביג'אוי אילן

### 1. נתונים אישיים:

שם ושם משפחה:	ביג'אוי אילן	בלועזית:	Ilan Bijaoui
כתובת:	הרב אשי 5, ת"א	ת.ז.:	1272338-3
טלפון:	052-4402266	דוא"ל:	ibii@netvision.net.il
מקום לידה:	תוניס	תאריך לידה:	19.07.1950
מצב משפחתי:	נשוי	תאריך עלייה:	1969

### 2. השכלה:

תואר	שם האוניברסיטה	שנת קבלת התואר	מחלקה
תואר ראשון	אוניברסיטת ת"א	1973	כלכלה וסטטיסטיקה
תואר שני	סורבון (פריס) DEA	1977	ניהול בינלאומי-איחוד אירופי
תואר שלישי	סורבון (פריס) DEA	1988	ניהול בינלאומי-איחוד אירופי (מסלול ישיר לדוקטורט)

### 3. נושא עבודת הדוקטוראט:

The Israeli R&D Policy and the Industrial Export. Passed with Distinction Excellent

Prof Colette Neme

שם מנחה:

### 4. תחומי התמחות מדעיים:

- פיתוח כלכלי אזורי
- אסטרטגיה עסקית בינלאומית - שיווק
- אסטרטגיית חדשנות
- יזמות

### 5. מקומות עבודה:

2015-1994	מרצה בכיר, אוניברסיטת בר אילן
2013-2006	יועץ, המרכז לטיפוח יזמות, אשדוד
2015-1992	יועץ משרד החוץ
2015-1992	יועץ משרד החקלאות
2015-1995	המכון לעסקים בינלאומיים וחדשנות, מנהל
2015-1990	מרכז כרמל, המרכז הבינלאומי להכשרה ע"ש גולדה מאיר
2015-2000	מכללת הגליל (GIMI) Galilee International Management Institute

## 6. מקומות עבודה קודמים:

2013-2005	מרצה בכיר, חבר סגל המכללה האקדמית אשקלון
1999-2002	תכנית BUILDING BUSINESS BRIDGES, פיתוח עסקי בינלאומי, המרכז הערבי היהודי לפיתוח כלכלי, מנהל אקדמי.
1996-2000	הטכניון, תעשייה וניהול, מרצה חוץ
1996-1999	אוניברסיטת תל אביב, בית הספר למינהל עסקים, מרצה חוץ
	אוניברסיטת תל אביב, בית הספר למינהל עסקים, מרצה חוץ אוניברסיטת תל אביב, בית הספר למינהל עסקים, מרצה חוץ
1992-2002	Fluid Ice Systems מנהל לפיתוח עסקי
1990-2000	יועץ משרד התעשייה, קרן הייצוא
1990-1994	יזום והקמת חממה טכנולוגית בנתניה וחבר מועצת המנהלים
1988-2000	המסלול האקדמי המכללה למינהל
1988-1995	יועץ לשכת המדען הראשי משרד התעשייה
1977-1998	המרכז הבין תחומי לפיתוח ולחיזוי טכנולוגי, אוניברסיטת תל אביב, חוקר בכיר

## קורסים אקדמיים

Qualitative research methods  
Ethics in Qualitative research methods

ניהול השיווק  
אסטרטגיה שיווקית  
שיווק בינלאומי  
אסטרטגית חדשנות  
יזמות  
אסטרטגיה כלכלית  
מדיניות ציבורית  
אסטרטגית חדשנות

## קורסים מקצועיים

- Project Management
- Monitoring
- Entrepreneurship
- Innovation strategy
- Marketing strategy
- Strategic Planning
- Models of economic development
- The incubator and the open incubator
- Public private partnership

Bijaoui I. (2023). Innovation Policy for Developing Countries. Society for Science and Education (United Kingdom). Services for Science and Education Stockport, Cheshire, SK4 2BT United Kingdom. <https://scholarpublishing.org/sse/eb343>

Bijaoui I. (2022). Reverse Reliance and Inclusive Development in South Saharan Africa (SSA). Society for Science and Education (United Kingdom). Services for Science and Education Stockport, Cheshire, SK4 2BT United Kingdom. <https://scholarpublishing.org/sse/eb293>

Bijaoui I. (2021). PPP Models Boosting Economic Development in SSA Nations. Society for Science and Education (United Kingdom). Services for Science and Education Stockport, Cheshire, SK4 2BT United Kingdom. <https://scholarpublishing.org/sse/eb184/>

Bijaoui I (2021). *Education of Youth in Sub-Saharan Nations Challenges and Opportunities*. Society for Science and Education (United Kingdom). Services for Science and Education Stockport, Cheshire, SK4 2BT United Kingdom. <https://scholarpublishing.org/sse/eb133/>

Bijaoui I. (2020). *Jobs and Entrepreneurship for Youths in Sub-Saharan Africa Nations ISPALE-GIMI - KIBALI model, DRC*. American Journal of Innovative Research & Applied Sciences..

Bijaoui I. (2019). *Foreign Innovators*. American Journal of Innovative Research & Applied Sciences. September 2019, ISSN 2429-5396 [http://american-jiras.com/Bijaoui\\_Book.html](http://american-jiras.com/Bijaoui_Book.html)

Bijaoui I.(2019). *Innovating for the Bottom of the Pyramid*. The International Institute for Science, Technology and Education (IISTE) Scholar Publishing

Bijaoui I. (2017). *Multinational Interest & Development in Africa Establishing a People's Economy*. Palgrave MacMillan USA, <http://www.springer.com/la/book/9783319489131>

Bijaoui I.(2016) *SMEs in an Era of Globalization*. . Pivot book, Palgrave MacMillan USA, Forthcoming October 2016, <http://www.palgrave.com/de/book/9781137575708>

Bijaoui I. (2015) *The Open Incubator Model, generator of viral economic development in the periphery*. Pivot book, Palgrave USA. <http://www.palgrave.com/us/book/9781137492395>

Bijaoui I. (2014) *The economic reconciliation process: Middle Eastern Populations in Conflict*. Pivot book, Palgrave USA, <http://www.palgrave.com/us/book/9781137346032>

ביג'אוי א. (2013) *שיווק ועסקים בינלאומיים, חדשנות ופיתוח אזורי*, אופיר ביקורים, אוגוסט 2013  
ביג'אוי א. (2012) *ניהול השיווק, חדשנות וחשיבה יזמית*. הוצאת צמרת, netbook, ספטמבר 2012

Bijaoui I and Degba S. (2020). Education Open incubator Supporting Informal Entrepreneurs Generated by ISPALE ecosystem.

*American Journal of Innovative Research & Applied Sciences* | Volume 11 | Issus: 3 |2020|.

Bijaoui I and Degba S. (2020). Education Open incubator Supporting Informal Entrepreneurs Generated by ISPALE ecosystem.

*American Journal of Innovative Research & Applied Sciences* | Volume 11 | Issus: 3 |2020|.

<http://www.american-jiras.com/Bijaoui-Ref.1-ajira080920.pdf>

Bijaoui I. (2019). SMEs and Globalization Ch 4 in Vrontis, D., Weber, Y., Tsoukatos, E., Shams, S. M. R., & Bijaoui, S. (2019). *Cross-Disciplinary Management Perspectives: Applications, Challenges and Opportunities, Bingley-UK*. (The Cross-disciplinary perspectives of Management Ambidexterity: Challenges and Opportunities). Emerald Group Publishing Ltd.

Bijaoui I. (2019). Inclusive innovation Democratization of innovation in Less Developed countries (LDCs). *International Journal of Scientific and Technological Research* www.iiste.org ISSN 2422-8702 (Online), DOI: 10.7176/JSTR/5-6-11 Vol.5, No.6, 2019

Bijaoui I. (2019). The Education and Training Open Incubators (ETOIs) Anchored Cluster the Case of ISPALE, DRC. *American International Journal of Business Management (AIJBM)*, 2(4) , p 105-119.

<https://www.ajibm.com/wp-content/uploads/2019/04/O24105119.pdf>

Bijaoui I. (2019). SMEs and Globalization Ch 4 in Vrontis, D., Weber, Y., Tsoukatos, E., Shams, S. M. R., & Bijaoui, S. (2019). *Cross-Disciplinary Management Perspectives: Applications, Challenges and Opportunities, Bingley-UK*. (The Cross-disciplinary perspectives of Management Ambidexterity: Challenges and Opportunities). Emerald Group Publishing Ltd.

Bijaoui I. (2019). Inclusive innovation Democratization of innovation in Less Developed countries (LDCs). *International Journal of Scientific and Technological Research* www.iiste.org ISSN 2422-8702 (Online), DOI: 10.7176/JSTR/5-6-11 Vol.5, No.6, 2019

Bijaoui I. (2019). The Education and Training Open Incubators (ETOIs) Anchored Cluster the Case of ISPALE, DRC. *American International Journal of Business Management (AIJBM)*, 2(4) , p 105-119.

<https://www.ajibm.com/wp-content/uploads/2019/04/O24105119.pdf>

Bijaoui I.(2019) . Inclusive Innovation Impact on Inequality Gap. *American Journal of Innovative Research & Applied Sciences*, 8 (2) p 53-62

<http://american-jiras.com/Bijaoui-ManuscriptRef.1-ajira230119.pdf>

Bijaoui I.(2019) Foreign Innovators Generators of Open Innovation. *American Journal of Innovative Research & Applied Sciences*, 7(1) p 1-11.

Bijaoui I. (2018). MNCs as Industrial and People's Economy Generators in Sub-Saharan Africa (SSA) *International Review of Management and Business Research (IRMBR)*, 7(4) Part 1, December 2018, 827-837

[www.irmbrjournal.com/papers/1544517923.pdf](http://www.irmbrjournal.com/papers/1544517923.pdf)

Bijaoui I. and Regev D. (2016) "Entrepreneurship and "Clusterization Process" in the Tourism and Agriculture Sector. *Advances in Economics and Business* 4(11): 561-569, 2016

ביג'אוי א. ורגב ד. (2015). החממה הפתוחה כמודל מחולל פיתוח באזורי פריפריה: תכונות היזמים בחקר מקרה מערב הנגב. *הרשת הגאוגרפית*, שנה: 2015, כרך, 8(1), עמודים: 1-14.

Bijaoui, I.(2015) Open Incubators And Clusters In South Sudan: A Move To Achieve Economic Peace. *African Journal of Business Management*. Vol.9(20), pp. 725 - 733 , October 2015.  
<http://www.academicjournals.org/journal/AJBM/article-abstract/DCBA63355768>

Bijaoui I. and Regev D., (2015), "Entrepreneurship and viral development in rural Western Negev in Israel, *Journal of Research in Marketing and Entrepreneurship*, Vol. 17 Iss 1 pp. 54 – 66  
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Bijaoui I. and Regev D. (2014) Viral entrepreneurship toward a clusterization process in tourism and agriculture in a rural environment: The case of the Western Negev". *Journal of Economics and International Business Research (JEIBR)*. Forthcoming

Bijaoui I., Dayanzada . and Vdee H.(2013). Behavior of Consumers of Healthy and Healthier Food in Israel. *The Journal of American Academy of Business, Cambridge*. Vol. 1, Number 2 Summer 2013

Bijaoui I (2012). From Necessity to Business Entrepreneurship: The Case of the Songhai Center, Porto Novo, Benin. *African Journal of Business Management*. Vol. 6(18), pp. 5872-5878

Bijaoui I. Tabachnik I.(2012) Impact of External Knowledge in the Product Life Cycle of Electronic Devices. *The Journal of American Academy of Business, Cambridge*, September 2012 p 217-223.

Bijaoui I., Tarba Y.S.(2012) Sub Saharan African (ASS) countries towards economic development: The snowball model *African Journal of Business Management*., Vol. 6(32), 15 July, 2012 pp. 9161-9174, 15

Ilan Bijaoui, Suhail Sultan, Shlomo Yedidia Tarba (2011), "The progressive model, an economic reconciliation process for regions in conflict", *Cross Cultural Management: An International Journal*, 18(3), pp.293 – 312

Bijaoui I., Sultan S.; Tarba Y.S.(2010). Model of Development for Regions Towards a Post Conflict Period. The case of the Dead Sea and the Jordan Valley, *The Business Review, Cambridge* Vol.16, December 2010 p 156-163

Bijaoui.I., Sultan S.(2008), " The Progressive Model, an Economic Reconciliation Process for Regions in Conflict " *The Economic Quarterly (הרבעון לכלכלה)* 165-143 ,(2) 55

Bijaoui.I.(2008) , The Open Incubator- The Case of Côte d'Ivoire *West Africa Review*  
ISSN: 1525-4488 Issue 12 & 13 (2008)

ביג'אוי א. (2007). "אשכול משולב באזור סחר חופשי – מודל לפיתוח אזור בסכסוך . יישום המודל בים המלח  
ובקעת הירדן". *הרבעון לכלכלה*, 53(4), 54(1): 70-87.

Bijaoui.I. (2007). Need life cycle, a new competitive advantage approach: opportunities for technological and marketing minded entrepreneurs. Transformations 2006- 2007. *Interdisciplinary Journal, Center for Impact Assessment Studies and Forecasting, Kozminski university Warsaw*, special issue 2006-2007, 153-171.

Bijaoui I. (2002). "Developmental period identification model and competitive advantage".  
*Journal of Global Business*, 13(24): 59-67.

Hirsch, Z. & Bijaoui I. (1985). " R&D intensity and export performance: a micro view",  
*Welwirtschaftliches Archiv*". *Review of World Economics*, 121(2): 138-251.

Kamin, J., Bijaoui, I. & Horesh R. (1982). "Some determinants of cost contributions in the process of technological innovation". *Research Policy*, 11(2): 83-96

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#### פעילות מקצועית

2022

Séminaire en Gestion de projets durables par la réflexion innovatrice et entrepreneuriale 13 - 15 septembre 2022. Pour les sous traitants de la mine d'or de Kibali, République Démocratique du Congo (RDC).

2021

Public Private Partnership and Project Management. Medical school, Lubumbashi University, DRC

2019

Marketing, Modèles de développement économique. Création Entrepreneuriat, Gestion de projet. Sciences de la Logistique et d'Entrepreneuriat (ISPALE), Tadu, Haut Uélé, RDC

2018

Entrepreneurship and Project Management courses. Sciences de la Logistique et d'Entrepreneuriat (ISPALE) at Tadu, in the province of the Haut Uele, Democratic Republic of Congo (DRC)11 .11-18.11. 2018

Entrepreneurship and Project Management courses. Sciences de la Logistique et d'Entrepreneuriat (ISPALE) at Tadu, in the province of the Haut Uele, Democratic Republic of Congo (DRC) 11.11-18.11. 2018

2016

Economic Policy and Public Administration Policy. Capacity building program, World Bank, Galilee Management International Institute June 12<sup>nd</sup> – June 17<sup>th</sup>, 2015 Juba, South Sudan

2015

Economic and academic cooperation with Burkina Faso – Aube Nouvelle University 31.6- 6.8. 2015

Economic Policy and Public Administration Policy. Capacity building program, World Bank, Galilee Management International Institute March 2<sup>nd</sup> – March 7<sup>th</sup>, 2015 Juba, South Sudan

2014

Strategic Planning and Human Resources Development. Capacity building program, World Bank, Galilee Management International Institute June 30 - July 4, 2014 Juba, South Sudan

2013

ביג'אוי א. ד. רגב החממה הפתוחה, מודל לפיתוח כלכלי המתבסס על הון אנושי ויזמות מקומית במערב הנגב, דו"ח מסכם, הסוכנות לעסקים קטנים ובינוניים, משרד הכלכלה, אוקטובר 2013

2012

Crisis Management. Management in the phase of economic renewal, Abijan, February 20<sup>th</sup> – March 2<sup>nd</sup>, 2012. CGECI Abidjan, the Center of Cooperation (MASHAV) the Israeli Ministry of Foreign Affairs and The Golda Meir Mount Carmel International Training Center (MCTC)

2011

Creation of the Polytechnic Academic Center (CEIPO) in Obala, Cameroun. In cooperation with Cameroun Engineering and Dschang university, FASA Faculty of Agriculture, Academic Manager.

Improvement of the cattle of SOGEDEL ranch, North Cameroon for FADIL group.

2010

On the spot workshop on Human capital and innovation for entrepreneurship and economic development. Songhai September 7th –October 6th 2010 Porto Novo, Benin. The Center of Cooperation (MASHAV) the Israeli Ministry of Foreign Affairs and The Golda Meir Mount Carmel International Training Center

Project Management, course for African official and businessmen, College of Galilee, October 2010. Project Management, course for African official and businessmen, College of Galilee, April 2010 .

2009 6th Economic Mission Africa Israel EMRC, 11-15 October, 2009. Conference on innovation policy in Africa – how to promote the spirit of int’l entrepreneurship.

Organisation & development of agribusiness in cooperatives. Workshop in cooperation between ECOPA & the Center of Cooperation. (MASHAV) the Israeli Ministry of Foreign Affairs and the Center of International Cooperation for Agricultural Development (CINADCO), the Ministry of Agriculture and Rural Development Abidjan Cote d'Ivoire 27.7-5.8.2009

On the spot workshop on Entrepreneurship for Small and Medium Business) SME). Agricultural Development Bank of Nepal, The Golda Meir Mount Carmel International Training Center (MCTC) Katmandou Nepal 10-20 August 2009.

2008 Project Incubator EMRC RADOBANK Initiated during The Agro-Food Industry as Engine for Growth and Wealth in Africa” Agri Business Forum , FAO EMRC, Roma, Italy 18-20 June 2008.

Improvement of the breeding process of cows in North Cameroon, project in cooperation with FADIL Group.

4th Senior Management Economic Mission Africa-Israel, Tel- Aviv 19-23 October 2008. “ EMRC. Conference on innovation policy in Africa-How to promote the spirit of international entrepreneurship. “The agro-food industry as engine for growth and wealth in Africa” Agri Business Forum , FAO EMRC, Roma, Italy 18-20 June 2008. Workshop: Innovation strategy and regional innovation systems .

2007 Innovation strategy making finance work in Africa” Unlocking Africa’s Investment Potential EMRC, 5-7 December Lisbon. "Innovation policy in Africa – how to promote the spirit of international Entrepreneurship" EMRC Africa-Israel 2007 Senior Management Economic Mission October 28th-November 1st 2007



Entrepreneurship and Innovation and Agribusiness - Innovation Policy for Nigeria"  
Two days seminar Raw Materials Research and Development Council Abuja Nigeria  
.August 27th -28th , 2007 .

Workshop: "From economy of subsistence to policy sustained by innovative  
entrepreneurship in agriculture and food. Why an innovation policy in Africa and  
how: the cluster model; entrepreneurial staff, the innovation process and case studies.  
Value Chain & Innovation in the Global Food System EMRC 3rd to 5th June 2007  
Rome, Italy.

2006 Training of trainers supporting very young entrepreneurs” Lomé Togo. October  
2006. A cooperation between the Secretary of Youth in Togo and MASHAV Israeli  
Foreign Office, Golda Meir Mount Carmel International Training Center in Israel.

Organization and development of micro enterprises and cooperatives (in French )  
Mashav ( Israeli Ministry of Foreign Affairs), Cinadco (Israeli Ministry of  
Agriculture) in cooperation with the NGO SAAPROC March 13-24, 2006, Abidjan  
Ivory Coast.

Audit on “Promotion of SME’s in fruits and vegetable processing, textiles and  
wood sectors” for the Minister of Industry and SME’s Ivory Coast. MASHAV  
Israeli Foreign Office and Golda Meir Mount Carmel International Training Center/

2005 Agribusiness projects and entrepreneurship 18.7 –29.7. 2005 Dr. Ilan Bijaoui David  
Regev MASHAV-CINADCO-CAEC Makerere University.

2004 International Marketing in Agribusiness two courses in a cooperation  
Agreement between China and the Israeli Government in Qindao (Shandong  
Province) and in Fuzhou ( Fujian Province) Planning Commission in China and  
CINADCO , Israeli Ministry of Agriculture and MASHAV Israeli Minister of  
Foreign Affairs, August 2004 .

2003 Innovation Policy. Course in the Outreach MBA program of Maastricht School of  
Management. Kigali Rwanda in cooperation with RIAM.

2003, Hunan Changsha, Hainan Haikou . Planning Commission in China and CINADCO , Israeli Ministry of Agriculture and MASHAV Israeli Minister of Foreign Affairs.

- 2002 Workshop ACP-UE/ADDFI “Renforcer la Performance des Entreprises par le Diagnostic et l’Organisation pour la Compétitivité FAGACE Cotonou Benin, 25.2-07.3.
- 2001 Audit on “Promotion of SME’s in fruits and vegetable processing, textiles and wood sectors” for the Minister of Industry and SME’s Ivory Coast. MASHAV Israeli Foreign Office and Golda Meir Mount Carmel International Training Center.
- 2000 “Creating and Promoting Small firms” Seminar. Cooperation between Mashav, Israeli Foreign Office and Winrock International, Abidjan Ivory Coast. 5-16 June
- “Diagnostic and Restructure of Business Companies”, African Association of Development Financial Institutions (AADFI), Seminar 17.4-23.4, Tunis.
- 1999-2001 Building Business Bridges (BBB) program, Academic Coordinator Lahav, Tel Aviv University. Training program for Arab & Jews on International Business & the Middle East. Partners: Marks & Spencer, New Israeli Fund, Center for Jewish-Arab Economic Cooperation.
- 1994-2001 International Marketing Analysis of Israeli companies for the Ministry of Trade and Industry
- 1999 “Promoting Innovative projects”, seminar for researchers in technological institutes supported by USAID and MASHAV (Israeli Foreign Office) in Almaty (Kazakhstan) and Bishkek (Kyrgystan) February-March 1999.
- 1998 . “Seminaire de Formation en Management de PME”, (Management Training Seminar for SME’s), Abijan , Ivory Coast , September 20-30 , 1998. In cooperation with The Israeli Foreign Office, MASHAV, the Center for International Cooperation , The Golda Meir Mount Carmel International Training Centre and Ministry for Industrial

Development of SME's and the Fund for the Development of Professions Training in Ivory Coast. Course in "Marketing Part II", The International MBA Program, University of World Economy and Diplomacy, Tashkent.

1997 Business Management Seminar, Kibbutz Gaash Sectors Managers "Planificacion, Direccion y Mercado de Centros Comerciales", Training Program for Businessmen from Cuba. Course in "Marketing", Part I, the International MBA Program, University of World Economy and Diplomacy, Tashkent, September. Curso de Direccion Industrial". Training Program in Spanish for Managers in the Basic Industry, Cuba, July 1997 Analysis and Audit of International Marketing Planning of Small and Medium Israeli Companies for the Israeli Ministry of Trade And Industry from 1993.

פרסומים שאינם שפיטים:

Bijaoui I. (2011). **Le capital humain et l'innovation au service de l'entrepreneuriat et du développement économique.** The Center of Cooperation (MASHAV), the Israeli Ministry of Foreign Affairs and the Center of International Cooperation for Agricultural Development (CINADCO), the Ministry of Agriculture and Rural Development

Bijaoui I. **Marketing and Entrepreneurship for English Speaking Developing Countries.** Book. Published in English by the Center of Cooperation (MASHAV) the Israeli Ministry of Foreign Affairs and the Center of International Cooperation for Agricultural Development (CINADCO), the Ministry of Agriculture and Rural Development. Updated 2011

Bijaoui I. (2008). **Value Chain & Innovation in the Global Food System.** FAO-EMRC Agribusiness Forum 2007, proceeding,

Bijaoui I. (2004). **Marketing and Entrepreneurship, from Reflection to Planning Action** (English) The center of cooperation (MASHAV), the Israeli Ministry of Foreign Affairs and the

ארגון/ השתתפות בכנסים מדעיים:

Bijaoui I. " Generators of Peoples Economy in Sub Saharan (SSA) Countries." ICEIRD Conference 31<sup>st</sup> -1<sup>st</sup> September, 2017, Thessaloniki, Greece.

Bijaoui I. "SMEs and Globalisation". 9th Annual Conference of the EuroMed Academy of Business, Innovation, Entrepreneurship and Digital Ecosystems. Euromed Press, University of Warsaw, Poland, September 14-16, 2016

Bijaoui I. Are consumers of healthy food ecology minded as consumers of healthier food in Israel? *6th Conference of EUROMED 23-24 September 2013 Estoril, Lisbon, Portugal*

Bijaoui I. Entrepreneurship and "clusterization process" in the tourism and agriculture sector *6th Conference of EUROMED 23-24 September 2013 Estoril, Lisbon, Portugal*

Bijaoui I. Small-Enterprise Networking In Netivot And The Proximate Region: Implementation Of The Hybrid Open Incubator-Tipping Point Model In The Jewelry Sector. *5th EUROMED Conference of the EUROMED Academy of Business*

Bijaoui I. Economic Development In The Rural Region Of The Western Negev. The Cluster Anchored Networked Value Chain Model . The Case Of The Tourism Sector.” *5TH EUROMED Conference of the EUROMED Academy of Business*

Bijaoui I. From Necessity to Business Entrepreneurship: The Case of the Songhai Center, Porto Novo, Benin. *African entrepreneurs: past and present*. The Tamar Golan African center 20-21 May, 2012, Tel Aviv University, Ben Gourion University.

Bijaoui I. Sub Saharan African (ASS) countries towards economic development: the process model. *The EuroMed Academy of Business, 4nd Annual Euro Med Conference, Elounda, Crete, Greece, October 20th -22th, 2011.*

Bijaoui I. From necessity to business entrepreneurship: the case of the Songhai center, Porto Novo, Benin. *The EuroMed Academy of Business, 4nd Annual Euro Med Conference, Elounda, Crete, Greece, October 20th -22th, 2011.*

Bijaoui I. The progressive model, an economic reconciliation process for regions in conflict, the case of olive oil. *The EuroMed Academy of Business, 2nd Annual Euro Med Conference university of Salerno, Salerno, Italy, October 26th -28th, 2009.*

Bijaoui I. A model of development for regions toward a post conflict period, the case of the Dead Sea and the Jordan Valley. *The EuroMed Academy of Business, 2nd Annual Euro Med Conference. University of Salerno, Salerno, Italy, October 26th -28th, 2009.*

Bijaoui I. The open innovation strategy in the market life cycle. *The EuroMed Academy of Business, 2nd Annual Euro Med Conference ,university of Salerno, Salerno, Italy, October 26th -28th , 2009.*

Bijaoui I. The Hybrid Industrial District – Cluster, A model for regions in a post conflict period. *Partners conference 2005, Maastricht School of Management. July 5th-8th, 2005 .*

Bijaoui I. Industrial development model for a region in a post conflict period – the case of the olive sector in Israel and Palestine”. *International Business Development Association (IMDA). Annual conference, July14th-18th, 2004.*

Bijaoui I. The open multi axes Synergic Incubator Model. The case of Ivory Coast, *EIBA international conference, Copenhagen, December, 11th -13th, 2003 .*

Bijaoui I. Innovation strategy and the creation of international competitive advantage. *EIBA international conference, Copenhagen, December, 11th -13th, 2003.*

Bijaoui I. Competitive advantage of related Israeli agricultural sectors.catalyzing Israel-Arab cooperation in the Middle East. *24 th Annual European International Business Academy, Jerusalem, December 13th -15th, 1998*

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- 1995 European Union Med Media Program, Network Media on Economic Related Issues (NEMERI)
- 1995 Transitioning Economies. Comparative Models. Salzburg Seminar  
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- 1994 European Union ECIP-European Community Investment Partners  
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